



# Climate Friendly Public Procurements in Rural Agder

To pick «the low hanging» fruits!

# Climate Friendly Public Procurements in a Small Municipality

- Exposed and Transparent – Averse to Risk

Can see and Understand the implications of ones own Decisions.

- Lagging behind i the Green Transition – Wallflower at the dance.

Infrastructure – Demographics – Geography - Topographics

- Small units – Tacit Knowledge and Versatile Staff

Lots of «Hats» – Ideas and Solutions com «Free» – Engagement and Ownership

- Technological Possibilities – More of the solutions and products are «Ripe»

The Good Vehicles – Suppliers Wanting to Deliver

# Why Public Procurement?

Procurements are Effective!  
Changes happen as Orders are Placed.

Procurements give Implications Beyond!  
Our Activities gives Directions for complete Supply Chains.

Changes in Procurements are in Demand!  
The Strategically Well Prepared and Organized Suppliers has already invested in Knowledge, Competence, and Certification.

Procurements are Governance!  
The Power of Purchasing is a Mechanism of Regulation, our Behaviour as a Customer will Transfer to our Communities.

# What are Climate Friendly in Procurements?

## The Procurement that Never Happened:

- Always consider the Necessity of each Procurement
- Look for Alternatives Within existing organisation
- Look for possibilities of Cooperation

## The Procurement that is Fit for Circularity:

- Consider the Life Cycle Cost, including possibilities of second Life
- Choose products that can be Reintroduced to Circle with as High Value as possible
- Choose Materials that has a Low Cost for Reuse or Redesign as possible
- Choose Materials that has a Low Need for Energy in a Recycling Process

# What are climate friendly in Procurements?

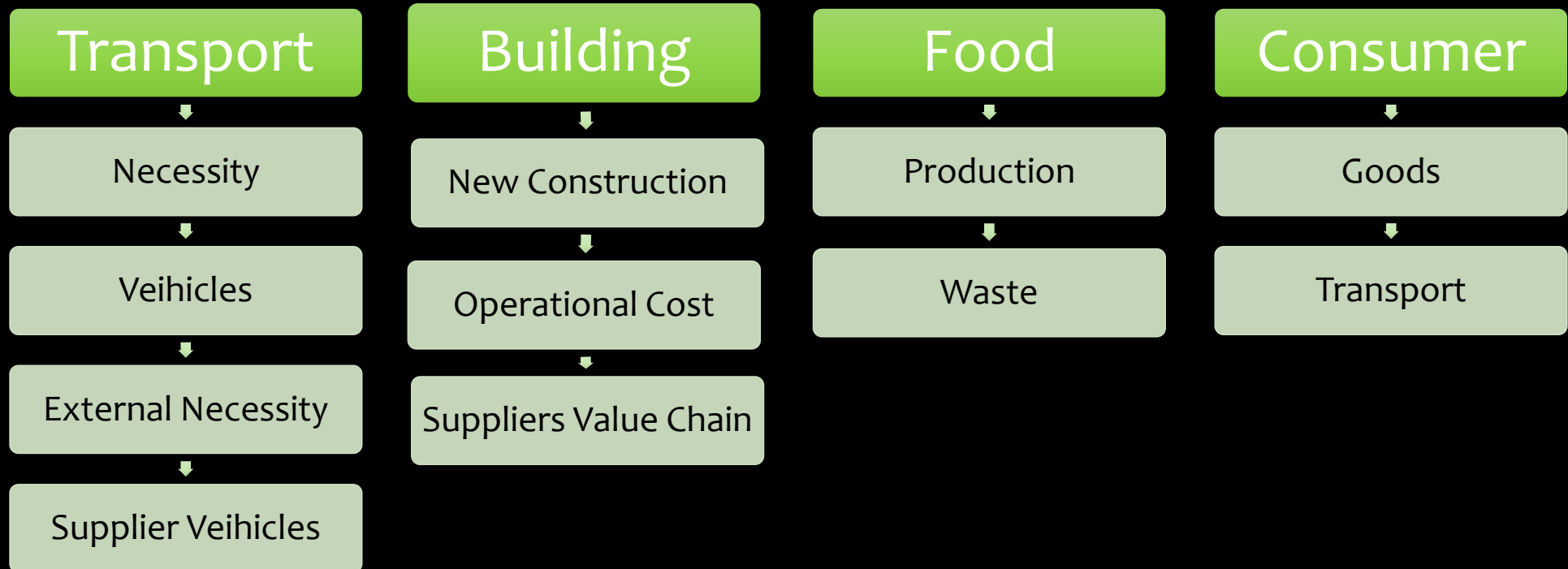
## The Procurement that Contributes to Reduction of CO<sub>2</sub>e Emissions:

- The Procurement that Reduces Emissions Directly compared to Existing Product, Service, or Solution
- The Procurement that Reduces Emissions Indirectly through reduced Activities

## The Procurement that can be Shared:

- Map out Your Real Motivation for a Procurement, Real Numbers
- Participate in Communities for transfer of Competence and Knowledge

# Hvor finner vi lavthengende frukt?



# All Areas:

- Be Creative look for Cooperation
- Demand Zero or Low Emission as a Rule, Exemptions must be Justified
- Find the Net Cost and Gains
- Involve the User
- Communicate Strategy to Suppliers (!)
- Include the Purchaser on climate basis Early, Support Systemshave Application Time
- Allow your suppliers to «overdeliver» on Climate Friendly Solutions, Offer Up Bonuses

These Points can be Applied to all Areas of Purchasing

Roy Akseisen

Coordinator

Klimavennlige Anskaffelser  
på Indre Agder

+47 904 71 205

[roy.akseisen@e-h.kommune.no](mailto:roy.akseisen@e-h.kommune.no)





