

# WP 3.2: MAPPING STUDY OF INNOVATIVE DRT BUSINESS MODELS - ESTONIA

Demand-Responsive Transport to ensure accessibility, availability and reliability of rural public transport

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## **1** General status of DRT in the country

Public transport usability has fallen constantly in recent decades. Marginalization and private car triumph have a particularly significant role in this.

Households in Estonian rural areas are scattered and therefore regular transport lines do not meet everybody's expectations. In relation to the continuing decrease in the population, there are forming regions where residents are dependent on their personal transportation. However, these kinds of areas should be exceptions rather than the rule. Public transport often has great social significance for the residents in remote areas. In current situations, traditional bus transport doesn't always meet the resident's needs. Traditionally in such situations, public transport is ensured with sparse graphs, for example, one exit per day or week, if even that. This level of public transport doesn't allow residents to use it for work-, education-, training-, social-, medicine- or free time purpose.

Even though Demand Responsive Transportation (DRT) system is not very common in Estonia at the moment, several public transport coordinators have started to offer DRT services on a smaller scale. Implementing DRT is reasonable primarily in situations where demand is low and users locate diffusely. The comprehensive offering on DRT but the lack of common approach has created a situation where the concept is used differently. For example, there are some lines in rural areas that are operated in a way where the last (or first) stops are served only when a client has preordered (usually by phone) the bus to this stop. Some lines could be 100% DRT.

The national transportation plan is revised at the moment and will become into force from 2021. Developing DRT in rural areas will be certainly one objective in this plan.

There are four pilot projects regarding DRT planned to start in 2019 in Estonia. These are mostly concentrated on social transport services but one pilot (in Saaremaa) is also piloting DRT services for regular customers. The first result of the pilots should be seen in 2020.

Demand responsive transportation has started getting more attention in Estonia over the past five years. Already in 2013, when the Ministry of Economic Affairs and Communications drew up the Transport Development Plan 2014-2020, it was stated under the Measure 5.2 (Development of regional public transport connections, page 44) that the main activities to be carried out under this measure are:

1. The network of lines will be modernized.

....

- 2. The procurement documents shall be adapted to meet the requirements of the service standard.
- 3. Regional public transport arrangements will be moved from the county level to the level of larger regions covering different counties.
- Flexible public transport solutions, such as demand bus, social transport or taxi, are introduced in sparsely populated areas. (Ministry of Economic Affairs and Communications, 2019)

During the years 2015-2016, another important document, "The basic principles of climate policy up to 2050", was written which was approved on April 5, 2017, by the Government. In this document (Transport section, page 10) it is stated that:

Among public transport, the role of convenient and fast passenger rail transport in the entire public transport system will be enhanced. Sparsely populated areas are developing demand response bus services, bus and train compatibility, and parking systems for cars and bicycles to expand public transport service areas (Ministry of the Environment, 2019).





On 23.08.2017, Ministry of Economic Affairs and Communications, Department of Transport Development and Investment gave an overview presentation about the future of the transportation in Estonia. The main plans for the future foresaw flexible and knowledge-based planning and financing of the transportation in Estonia, putting more emphasis on innovation, creating synergies through private sector involvement, increasing the role of integrating different services, flexibility, real-time planning and analysis capabilities, new trends in transport (including demand-responsive transportation and self-driving vehicles). (Vahter, 2017)

In February 2018, several municipalities in Estonia had shown interest in starting to develop a demand-responsive public transportation system. (Raiste, 2018)

On 14.03.2018 during the Roundtable in the Parliament, it was realized that demand-driven public transport should be developed in rural areas to offer more flexibility for the people. The Roundtable about focusing on the future of public transport was organized by e-Estonia support group and Social Democrats faction.

Tanel Talve, Chairman of the Riigikogu e-Estonia Support Group, says that we have to move on with demand-responsive transportation and see whether and in what degree the laws should be changed for the DRT to work. (Äripäev, 2018)

On 29th of May 2018, news came that Läänemaa is starting to develop and pilot a DRT service. It is still running; some bus lines are full demand-based and some are semi-demand based (fixed times and bus stops). For ordering the bus to stop in a demand-bus stop, one needs to call the previous day (until 18:00) and order it. In order to go off in a demand-bus stop, one needs to tell the bus driver when starting the drive. (Oja, 2018) (Maakonnaliinid, 2019) (Ladva, 2019)







## **2** Examples of demand-responsive transport services

#### 2.1 Case study No. 1 Saaremaa

Saaremaa local government will be launching their own DRT service. They are focusing on social transport customers, but also on elderly people who have difficulty using public transport, children and on those whom the current transportation times are not suitable.

In the beginning, the ordering should be done at least 24 hours in advance. There is an idea to create the opportunity for a standing order. The prices and routes and other details are still under development. The first carrier procurement fell through in the fall of 2019, but the second call is up now (January 2020).







#### Table 1. Saaremaa questionnaire

NO.	AREA	QUESTION	REPLY
1	Name	What is the name of the DRT	Saaremaa DRT
		service?	
2	Organization	Organization responsible for the	Saaremaa Municipality with the Republic of Estonia Road Administration and
		service	Ministry of Social Affairs. The Road Administration and Ministry of Social Affairs
			finance the project.
3	Location	Please describe briefly the area	mixed
		that the DRT service is	
		covering. Rural/urban/mixed.	
4	Population	What is the population in the	Approximately 30 000 people, of which 15 000 lives in Kuressaare or near
		service area and how are they	Kuressaare and the rest in rural areas and small towns.
		located?	
5	Customers	Please describe what customer	It is aimed at social transport customers. In addition, of course, for elderly people
		group are you targeting, if any	who have difficulty using public transport, for children and for those whom the
		(Disabled/elderly/children	current transportation times are not suitable.
	-	etc.).	
6	Network	Please describe your DRT	Door-to-door service. For longer routes, the local government also thought to
	topology	network topology and what are	provide the pre-drive and last-mile solution, but this solution seemed too
		the reasons behind it. (Fixed	complicated.
		routes, door-to-door or fully	Door to door solution was chosen because they intend to provide demand-
		flexible, partly flexible,	responsive transport on a social transport basis, which must be a door to door
		combined with public	service. Demand cannot be predicted, the local government knows how many social
		transport). On which basis did you forecast the demand?	transport customers are expected, but how many other people could start using the service has not been predicted.
7	Frequency/av	What is the DRT schedule, how	Only on demand
/	ailability of	,	
	service	<i>i.e. only when requested, set</i>	
	Service	number of journeys per day?	
8	Notice	When is booking required (on	In the beginning, the ordering should be done at least 24 hours in advance. There
	requirements	the day/when required, in	is an idea to create the opportunity for a standing order.
		advance, repeating booking)?	is an assisted of opportunity for a standing orderi
9	Pick-up	Where are users picked up and	Combine trips of different people. On what degree we are making it more
-	location	dropped off (many-to-many,	uncomfortable for people to commute compared to a taxi, for example, is not yet
		a copeca on (many co many)	





		one-to-one, one-to-	clear. In the beginning, we start with a very personal approach and later set some
		many/many-to-one)?	general rules.
10	Transport	What types of transportation do	The local government hopes that the procurement will include both buses and cars
10	type	you use (buses, cars, trams,	and that there will be a separate category for vehicles with wheelchair access so
	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	trains)? Are vehicles also	that people with disabilities can also use this service.
		suitable for people with special	
		needs?	
11	Sharing a ride	Please describe if passengers	Sharing.
	J. J	share a ride or get their own	
		ride.	
12	Fares	Please give an overview of the	No rates have been set as the service is not yet available. Social transport is
		ticket fares. Are there any	
		discounts? Is it per kilometre or	
		fixed price etc.? Do the	
		customers pay it themselves or	
		is it funded by local	
		government? Can they pay in	
		cash or with a card?	
13	Total cost	What is the cost of providing the	This cannot be answered at the moment because this pilot is still being developed.
		service? How much do you as a	The funding comes from social transport in Europe and the funding for the transport
transport organizer pay for it?		transport organizer pay for it?	of ordinary people comes from Local Government. The Road Administration has
What is the share a		What is the share	also promised to support this pilot.
		approximate/precise share of	
		revenues from tickets?	
14	Ordering	How do users book their	, , , , , , , , , , , , , , , , , , , ,
		journeys? Please describe the	ordering on the internet, it will be also possible to order by phone. Modern Mobility
		transport ordering process	OÜ itself finances the creation of the platform because the local municipality does
		shortly and why you chose it to	not.
		be like this. (App, web, phone	
		call)	
15	Concept	Is your DRT service together	At first, the DRT service will be separate from the regular public transport. But the
		with regular public transport or	plan for the future (2020), when the new public procurement will take place, is to
		separate? Why is it so?	combine the two. The old public procurement allows only parts of the regular public
			transport to be demand responsive.



16	Start time	When did you start to provide	The service has not yet begun. The local municipality hopes to start providing the	
(ending time)		this service, is it still on-going	service at the end of February.	
		or not?		
17	<b>Operator/Pro</b>	Who is operating your service?	Procurement to find the carriers is underway, initially the operator logistics will be	
	curement	Did you have to conduct a	done by the local municipality and when/if the Modern Mobility IT platform has	
		procurement process to find the	proven itself then the municipality will think about finding a contractor through	
		operator for your service? On	procurement. Initially, the local municipality wants to keep the transport operating	
		which grounds are you billed by	in hand because the goal is to match rides and if the program can not do it at the	
1		the operator for providing the	beginning then the logistics manager can do it.	
service?		service?		
18	Improvement	If you would change or improve	There is a need for better funding because there is no separate funding for the IT	
	s/changes	some aspects of your transport	platform and people expect the experts to find a way to save some money on the	
		service what would it be and	rides/trips.	
		why? Also, how would you	In reality, it is better to get additional funding to provide better service, at least in	
		improve or change it?	the beginning, so that the service can work nicely and then look at the connection	
			points.	



#### **2.2.1 Data barriers related to the Saaremaa DRT service**

Table 2. Identification of data barriers related to the DRT case study: Saaremaa

No	Question	Optional answers	REPLY
1	What are the most important KPIs for the evaluation of your organization related to the transportation of passengers?	Cost, accuracy, customer satisfaction,	Cost per passenger. As the service has not yet started, it is not possible to say exactly what will be the main indicator of service evaluation.
2	Are you collecting data from the transportation of passengers?	<ul> <li>What type of data are you collecting?</li> <li>1. Pickup and drop-off points?</li> <li>2. Number of passengers</li> <li>3. Vehicle types</li> <li>4. GPS data</li> <li>5. Fuel consumption</li> <li>6. Accuracy of pickup and delivery?</li> <li>7</li> </ul>	We will collect the pickup and drop-off points and the travel times data. We will also collect data on how many passengers are in one car together, so we know how many trips we tie together.
3	Are you using the data collected to monitor in real- time the transportation?	YES/NO (additional comments)	The capacity to monitor in real-time the collected data is there, but we do not know yet if we will be using it.
4	Are you storing the data and using the historical data from analysis and optimization?	<ol> <li>Please describe the currently existing data platform used for the planning and operation of special transport services (STS) and DRT. (Information flow, which type of GIS data is used, how is data updated, where is data stored, how is data retrieved). Is this data platform specific to 1 organization or is this country- wide?</li> <li>Please describe the major challenges related to the currently available data platforms (cost, data availability, accuracy of data, etc.)</li> <li>Please explain the pricing on the use of various proprietary software &amp; data providers for the use of special transport</li> </ol>	<ol> <li>We currently use the Google platform in certain situations. As the service has not been actively tested yet, the final solution at the moment is unknown. All travel information is the service providers property. Our goal is to create software that is easy to implement in Estonia and also in other countries.</li> <li>The currently available data platforms are too expensive, so politicians do not see the benefit of using them. (Right now Saaremaa local municipality will get the platform for free) 3</li> </ol>







		services (STS) & DRT systems	
		(app-s, maps, ticketing, etc.).	
5	Is there any	If possible prioritize the	Once again this is hard to
	information	information that could benefit	answer because the service
	about the real-	your organization the most	has not yet started, but from
	time monitoring	1)Would you like to know how	experience: 2,4,1,3.
	of the vehicles	the passengers evaluate the	
	you are missing?	quality of the service you	
		provide?	
		2)Would you like to know how	
		accurate you are at pickup and	
		drop-off of passengers?	
		<ol><li>Would you like to be able to</li></ol>	
		compare the accuracy of your	
		current service with the service	
		last year?	
		4)Would you like to be able to	
		do green accounting? (how	
		large is the $CO_2$ emissions from	
		your entire organization, or per	
		passenger kilometre)	



#### 2.2 Case study No. 2 Connecting South-East Estonia social transport with public transport

NO.	AREA	QUESTION	REPLY
1	Name	What is the name of the DRT service?	Social transport service for people with special needs
2	Organization	Organization responsible for the service	Southeast Public Transportation Center
3	Location	<i>Please describe briefly the area that the DRT service is covering. Rural/urban/mixed.</i>	organization of public transport is coordinated by the NGO Southeast Public Transportation Center.
4	Population	What is the population in the service area and how are they located?	The largest center is the town of Võru (14 thousand inhabitants), the rest can be classified as a sparsely populated area.
5	Customers	<i>Please describe what customer group are you targeting, if any (Disabled/elderly/children etc.).</i>	Our target group is people with special needs who do not have access to public transport.
6	Network topology	Please describe your DRT network topology and what are the reasons behind it. (Fixed routes, door-to-door or fully flexible, partly flexible, combined with public transport)	
7	Frequency/a vailability of service	What is the DRT schedule, how frequently does the service run, i.e. only when requested, set number of journeys per day?	, , , , , ,
8	Notice requirements	<i>When is booking required (on the day/when required, in advance, repeating booking)?</i>	Advance booking is always necessary as we do not provide line transportation for this project
9	Pick-up location	Where are users picked up and dropped off (many- to-many, one-to-one, one-to-many/many-to-one)?	According to order
10	Transport type	What types of transportation do you use (buses, cars, trams, trains)? Are vehicles also suitable for people with special needs?	Cars and yes.

Table 3. Parameters of DRT service: Connecting South-East Estonia social transport with public transport



11	Sharing a ride	<i>Please describe if passengers share a ride or get their own ride.</i>	They can drive themselves, if the vehicle has free seats, the carrier can also serve other people.
12	Fares	Please give an overview of the ticket fares. Are there any discounts? Is it per kilometre or fixed price etc.? Do the customers pay it themselves or is it funded by local government? Can they pay in cash or with a card?	price is subsidized from the project and the municipal budget.
13	Total cost	What is the cost of providing the service? How much do you as a transport organizer pay for it? What is the share approximate/precise share of revenues from tickets?	As the shipment is not yet done and the service provider is in the process of finding out, we cannot tell the specific volume
14	Ordering	How do users book their journeys? Please describe the transport ordering process shortly and why you chose it to be like this. (App, web, phone call)	· · · · · · · · · · · · · · · · · · ·
15	Start time (ending time)	When did you start to provide this service, is it still on-going or not?	The planning of the service started on 12.2018. This is a pilot project supported by European funds and requires 24 months' service. We are not currently providing the service as we are preparing the procurement documentation. Approximately it will happen in summer 2020.
16	Concept	<i>Is this DRT service separated from the regular public transport in terms of routing, booking, ticketing and payment?</i>	



### 2.2.1 Data barriers related to the service: Connecting South-East

Table 4. Identification of data barriers related to the DRT case study: Connecting South-East Estonia social transport with public transport

Nr	Question	Optional answers	REPLY
1	What are the most important KPIs for the evaluation of your organization related to the transportation of passengers?	Cost, accuracy, customer satisfaction.	Customer satisfaction also cost and accuracy.
2	Are you collecting data from the transportation of passengers?	<ul> <li>What type of data are you collecting?</li> <li>1. Pickup and drop-off points?</li> <li>2. Number of passengers</li> <li>3. Vehicle types</li> <li>4. GPS data</li> <li>5. Fuel consumption</li> <li>6. Accuracy of pickup and delivery?</li> <li>7</li> </ul>	Yes, we do. 1. Timing 2. Number of passengers 3. Accuracy of pickup and delivery 4. Milage
3	Are you using the data collected to monitor in real- time the transportation?	YES/NO (additional comments)	Yes
4	Are you storing the data and using the historical data from analysis and optimization?	1)Please describe the currently existing data platform used for the planning and operation of the STS and DRT. (Information flow, which type of GIS data is used, how is data updated, where is data stored, how is data retrieved). Is this data platform specific to 1 organization or is this country-wide? 2)Please describe the major challenges related to the currently available data platforms (cost, data availability, accuracy of data, etc.) 3)Please explain the pricing on the use of various proprietary software & data providers for the use of STS & DRT systems (app-s, maps, ticketing, etc.).	<ol> <li>For planning PT we are using software named PIKAS. https://www.riha.ee/api/v1/sys tems/ytris/files/6728b151- 3909-4579-a87e- 83e78666dbed</li> <li>Our partners (bus companies) are in contract with Ridango AS. Bus tickets are sold with using Ridango terminals and all the info is collected in Ridango servers.</li> <li>We have access to that info and we are using data analysing software Tableau to analyse collected data.</li> <li>We would like to use mobile positioning to plan new lines, but unfortunately, the info collected that way is not accurate in sparsely populated areas.</li> </ol>





5		If possible prioritize the information	3) Because we are not in contract with Ridango, we don't know the pricing.
	Is there any information about the real-time monitoring of the vehicles you are missing?	If possible prioritize the information that could benefit your organization the most 1)Would you like to know how the passengers evaluate the quality of the service you provide? 2)Would you like to know how accurate you are at pickup and drop- off of passengers? 3)Would you like to be able to compare the accuracy of your current service with the service last year? 4)Would you like to be able to do green accounting? (how large is the CO <sub>2</sub> emissions from your entire organization, or per passenger kilometre)	<ul> <li>Estonian Road Administration is working on mapping bus movement in real-time.</li> <li>1) Feedback of the offered service level is welcomed.</li> <li>2) Ridango offers the ability to see if the bus is passing trough bus stop at a set time.</li> <li>3) Not necessary.</li> <li>4) Because we know passenger kilometres and vehicle emission norm, the suggested green accounting can already be calculated.</li> </ul>







### **3** Barriers in the country related to DRT services

#### 3.1 Legal barriers in the country

The public transport act in Estonia states "Public transport' means the carriage of passengers for a charge by way of regular services, occasional services or taxi services as well as the carriage of a vehicle and its trailer for a charge on a ship, pleasure craft and ferry routes."

Demand responsive transport should classify under occasional services. Which is described as carriage of passengers by road, except for regular services and taxi services, and the main characteristics of which is the carriage of groups of passengers constituted on the initiative of the customer or the centre.

The barriers related to implementing DRT are related to funding public transport and lack of coordination and willingness between local municipalities and state. It is also impossible without changing the law to offer DRT at the same time for disabled people and everyday passenger because public transport does not acknowledge so-called social transport that local municipalities are offering to people with disabilities.

The local municipality is responsible for offering transport service for people with disabilities. The service is offered by using taxis, private companies or the service is offered by municipality officials themselves. Car sharing is not possible due to the transport act that does not see car sharing as part of public transport. There is no competition or cooperation between public and private organisations regarding DRT in Estonia.

On 01.11.2017 a new law on public transport regulating the ride-sharing service was entered into force. Amendments to the Public Transport Act were entered into force, levelling the requirements for contract transport services and taxi services. The amendment to the Public Transport Act established ride-sharing as a type of taxi service. Ordering and pricing of this service must be made through the IT platform.

The new law equalizes the minimum conditions for taxi and charter services, both of which must have a permit, a vehicle card and a service card. Also, taxi services are no longer limited to municipalities but may provide service throughout the country.

In addition, the amendments were entered into force, which removed the obligation for vocational training for a taxi driver. (Litau Büroo OÜ, 2017)

From Southeast Public Transportation Center point of view: Today's public transport arrangement, which in most counties of Estonia is free for consumers, is compensated by the state at the expense of the taxpayer. Moving from free regular public transport to demand responsive transport or taxi services raises some problems, such as if the service is also free or could DRT replace regular bus transport altogether or should regular services be reduced. The main problem for DRT is where the financing would come from? Southeast Public Transportation Center also brought out that it is unclear if they offer state compensated taxi service, would be it treated as an unfair competition.

#### 3.2 Competition between other transport solutions

There is no competition and no cooperation.

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Demand responsive social transport does not have competition between other transport solutions and it also does not have any cooperation with them, because taxi services are too expensive and regular public transport is not accessible for disabled people. If it becomes possible social transport will be integrated with public transport.





#### 3.3 Procurement schemes and barriers related to this

A pilot project on social transport is currently being carried out in 4 counties. In Estonia public procurements are mainly based on the public procurement law.

#### 3.4 Data flows and the barriers related to it

Today there isn't a working IT solution for demand-responsive social transport in Estonia, which in addition could be applied nationwide. The main barrier for developing a working data platform is the lack of funding.







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