332 Managing and motivating a project team

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Chair CIDOC Training Association
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332 Managing and motivating a project team

INTRODUCTION

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# Agenda

- Introduction
- · Project Manager
- · Project team
- Problems
- Conclusion

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# Aims • On completion of the course you will: - Understand the role of the Project Manager - Appreciate the key factors in motivating a project team

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# **Objectives**

- On completion of the course you will be able to:-
  - Recognise leadership qualities
  - Articulate your own motivations
  - Select a strategy for conflict resolution



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## **Audience**

- This course is intended for:
  - People interested in Museum documentation and information management
  - People who will use or develop CIDOC training materials



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# Course Prerequisites • Have completed module 331 Basic project planning techniques and tools • Have equivalent experience

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PROJECT MANAGER

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## M CIDOC Training The project manager · Makes sure project goals are 9-0-0 delivered on time and on budget - Provides a framework - Identifies needed resources 0 0 0 - Negotiates with higher authorities - Recruits effective participants - Sets milestones - Coordinates activities - Keeps the vision clear and the work on track - Makes sure everyone on the team contributes and benefits - Mediates conflicts

# Team leadership skills • Model • Diplomatic negotiator • Listener — Team members — Environment • Coach • Working member



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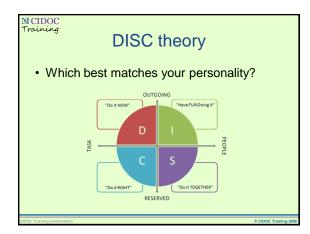
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## Selecting team members

- Technical skills
- · Problem-solving skills
- · Interpersonal skills
- · Organizational skills
- · Not common to find all four in one person

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# Human needs • Provide meaning, purpose and relevance – Explain how tasks contribute to overall goals • Provide status and recognition – Broadcast your team's success • Provide a social network – A friendly atmosphere Esteen Love/belonging Safety Physiological



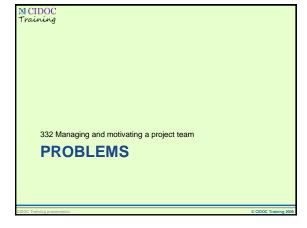
## Team work

- Understand their strengths, weaknesses, character and ambitions
- · Set clear, achievable goals
  - Challenging but not impossible
  - Team and individual
- · Clarify roles and responsibilities
- · Celebrate success
- · Encourage individual growth
- Offer incentives

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# Communicate • Communication plan • When - Kickoff meeting - Group and individual review sessions - Status reports - Collaborative platform • How - Be direct and honest - Be inclusive - Listen





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## Conflict management

- "Managing conflict is one of the biggest challenges a project manager faces."
  - Impose
  - Withdraw

  - Compromise - Look for the underlying cause
  - Listen and acknowledge
  - Call a meeting
  - Get outside help

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## Dealing with failure

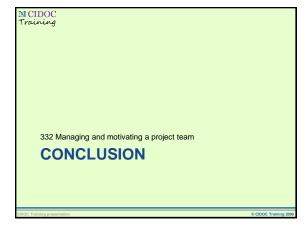
- · "Failure is success if we learn from it."
  - Discuss openly with your team
  - Centralise other communication
  - Defend your team... earn their trust
  - Find the root cause
  - Get approval from Sponsor / stakeholders
  - Add to "lessons learned"



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## Disruptive team members

- · Being rude, missing deadlines, arriving late, poor work quality...
- · Your responsibility is to the project
  - Check the person's circumstances
  - Maintain confidentiality. Don't gossip!
  - Offer support, coaching, reassignment
  - Document the problem
  - Discuss with HR



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Conclusion

"When people talk, listen completely.

Most people never listen"

- Ernest Hemingway

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## Resume

- · The role of the project manager
- · The importance of assembling a good
- Motivations and personality
- · Difference approaches for dealing with problems
- · Played some games

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## References

- Chris Dounis 2017 The art of Listening, blog entry
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- https://discinsights.com/disc-theory
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- Conflict Management Techniques From the PMBOK Guide, 2016
  - http://projectmanagementhacks.com/conflict-management-techniques-pmbok/

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