

## BLUE STAGE

10:00-10:15

**Opening of Latitude59 2018**

10:15-11:10

**Opening discussion: Tech, democracy & the future**

Rand Hindi, Snips.ai (Paris)  
Paul-Olivier Dehaye, PersonalData.io / mydata.org (Zurich)  
Katryna Dow, Meeco (Sydney)

**Discussion is moderated by: Aro Velmet, University of Oxford**

11:10-12:15

**AI: How the hype becomes the reality**

Presentations by:  
Robert Luciani, LakeTide (Stockholm)  
Moojan Asghari, Women in AI (Paris)  
Kumardev Chatterjee, Unmanned (Brussels)

**Q&A is moderated by: Joyce Shen, Tenfore Holdings (New York) and joined by Taavi Tammiste, Sifr.ai (Tallinn)**

12:30-14:00

**Best of the Baltic States**

Introducing the most agile growth stage companies from the Baltic countries. Overview of the region by Margus Uudam, Karma VC

14:00-14:15

**Learnings from 10 years in SAAS investing**

Christoph Janz, Point Nine Capital (Stuttgart)

14:15-15:00

**Founders guide to SAAS investments**

Christoph Janz, Point Nine Capital (Stuttgart)  
Marta Sjögren, Northzone (Stockholm)  
Sergey Gribov, Flint Capital (Boston)  
Lauri Lehtmaa, Creandum (San Francisco)

**Discussion is moderated by Ragnar Sass, Lift99 (Tallinn)**

15:15-16:30

**The great adaption: Nomadic brains and modern tech**

Presentations by:  
Dr. Prof. Thomas Meitzinger, Johannes Gutenberg-Universität Mainz (Frankfurt)  
Dr. René Möttus, University of Edinburgh  
Madis Vasser, Tartu University

**Q&A is moderated by Eva-Maria Kangro, Interim Gene (Tallinn)**

16:30-17:15

**ICOs and the token economy: Transformation of capital**

John Lee, TMX Group (Ontario)  
Joshua Slayton, CoinList (Silicon Valley)  
**Discussion is moderated by: Kaidi Ruusalepp, Funderbeam (Tallinn)**

## YELLOW STAGE

11:00-12:10

**Marketing and growth: What did not work in 2017**

Presentations by:  
Laurence Bret-Stern, Pipedrive (London)  
Eli Schwartz, SurveyMonkey (Silicon Valley)  
Dirk Hoffmann, DAIN Studios (Berlin)

**Q&A is moderated by Annika Helendi, Dashbird.io (Tallinn)**

12:10-12:25

**Scaling your business**

Presentation by Jürgen Ingels, B-Hive (Brussels)

12:30-12:45

**Building a bridge to Asia**

Presentation by Soichiro Takashima, Mayor of Fukuoka City

13:00-14:00

**Superangel founder stories #1**

Rand Hindi, Snips.ai (Paris)  
Kinga Jentetics, PublishDrive (Budapest/New York)  
Ivo Malm, Autobahn (Tallinn/Berlin)

14:00-15:00

**Superangel founder stories #2**

Milda Mitkute, Vinted (Vilnius)  
Kei Karlson, GoWorkaBit (Tallinn)  
Kaarel Kotkas, Veriff (Tallinn)

15:15-18:30

**Startup Estonia demo afternoon**

Estonia based accelerators introducing their recent batches, over 35+ companies from:  
Mektory  
Startup Wise Guys  
Prototron

## GRAY HALL

11:30-12:15

**ESTY Tokens and ILP - a blockhive session**

13:15-14:30

**Fukuoka Startup City Pitch competition**

15:00-17:00

**Scaling Your Business - a Workshop by B-Hive**

## TERRACE HALL\*

16:00-17:00

**European Startup Prize for Mobility (EUSP) Pitch Session**

\* Take the stairs next to Korsten Restaurant

## TEHNOPOL MATCHMAKING HUB

13:00-14:00

**Go Global: Scale Up from Europe and Take Your Idea to the World. Panel session by Tehnopol.**

# Conference Program

Friday, May 25



## BLUE STAGE

10:00-10:30

### Generation Z: Beyond Snapchat

Taizo Son, Vivita (Tokyo)  
Interviewed by Ede Schank Tamkivi, Eesti 2.0 (Tallinn)

10:30-10:40

### Powertalk: Kaidi Ruusalepp #foundership

Kaidi Ruusalepp, Funderbeam (Tallinn)  
Hendrik Ruusalepp

10:45-11:25

### Tech Sisters Present: How to have your cake and eat it too - Families, entrepreneurship & career

Taavet Hinrikus, TransferWise (London/Tallinn)  
Rasmus Rask, LaMuu (Tallinn)  
Elina Arponen, Quicksave (Helsinki)  
Milda Mitkute, Vinted (Vilnius)  
Discussion is moderated by Mari-Liis Lind, Techsisters (Tallinn)

11:30-11:45 Deep impact tech: Cellular agriculture

Seth Bannon, Fifty Years (San Francisco)

11:45 - 12:30

### The future of sustainable food

Seth Bannon, 50 Years (San Francisco)  
Päivi Juolahti, Fazer (Helsinki)  
Peter Verstrate, MosaMeat (Maastricht)  
Mattias Lepp, Click & Grow (Tallinn)  
Discussion is moderated by Marc De Speville, Strategic Food Retail (London)

12:30-12:45

### What you know about startups is wrong

K.P. Reddy, Shadow Ventures (Atlanta)

12:45-13:30

### Building 21st century companies for humans

Kathryn Myronuk, Singularity University (New York)  
Jason Nellis, Packagd (Silicon Valley)  
Martin Villig, Taxify (Tallinn)  
Armands Broks, Twino (Riga)  
Discussion is moderated by Hedi Mardisoo, Click and Grow (Tallinn)

13:45-14:30

### Governments in the digital age

Aida Hadzialic, Partner at Nordic West Office (Stockholm)  
Éric Bothorel, Member of the French National Assembly (Paris)  
Nikolaj Juncher Vædegaard, Deputy Tech Ambassador of Denmark (Copenhagen)  
Sorin Moisa, Member of the European Parliament (Brussels/Bucharest)  
Discussion is moderated by Kaspar Korjus, e-Residency (Tallinn)

14:30-14:50

### Cyber security superstars

Marcin Kleczynski, Malwarebytes (Silicon Valley)

14:50-15:45

### Startup Estonia presents: Future of cyber security

Ralph Echemendia, Seguru (Tallinn/Silicon Valley)  
Merike Kaeo, Farsight Security (Seattle)  
Guy Philippe Goldstein, Wikistrat (Paris)  
Clare Lain, NATO CCD COE (Tallinn)  
Discussion is moderated by Jenn Hirsch, EY (Silicon Valley)

16:00-17:15

### Latitude59 Pitch Competition

Ten early stage companies pitching for:  
- Grand Prix of syndicated investment of €170 000 by Nordic Angel Program  
- Latitude59 Killer Combo of:  
• Round trip to Silicon Valley by GoTravel  
• Startup Embassy residency and workspace for 2 weeks  
• €10 000 equity free cash  
• Legal counselling from Hedman Partners  
• Store credit by Valge Klaar

## YELLOW STAGE

10:30-11:30

### Superangel founder stories #3

Thomas Padovani, Adcash (Tallinn)  
Triin Kask, Nevercode (Tallinn)  
Marko Russiver, Guaana (Tallinn)

11:30-12:15

### Making the most of your board

Michel Wendell, Nexit Ventures (Silicon Valley)  
Paula Gould, Men & Mice (Reykjavik)  
Kristoffer Lawson, ex-Solu (Helsinki)  
Jevgeni Kabanov, ZeroTurnAround (Tallinn)  
Discussion is moderated by Marek Kiisa, Superangel (Tallinn)

12:30-13:30

### Reverse pitch: Investors on stage

10 VC-s, one hour & a ruthless startup jury  
Donatas Keras, Practica Capital (Vilnius)  
Anette Nordvall, Capital A Partners (Stockholm)  
Veljo Otsasson, Superangel (Tallinn)  
Jenny Ruth Hrafnisdottir, Crowberry Capital (Reykjavik)  
Jürgen Ingels, B-Hive (Brussels)  
Alla Levina, Starta Ventures (New York)  
Daniel Bakh, Wave Ventures (Copenhagen)  
Chris Kobylecki, Innovation Nest (Warsaw)  
Joyce Liu, Dawn Capital (London)  
Christian Jantzen, Futuristic VC (Copenhagen)  
Judging panel:  
Uldis Leiters, ex-Infogram/Fragmentic (Riga/Silicon Valley)  
Jevgeni Kabanov, ex-ZeroTurnAround (Tallinn)  
Kaili Kleemeier, Deekit (Tallinn)

13:45-14.30

### The fine art of bootstrapping

Olga Steidl, Skyroam (Berlin)  
Alari Aho, Toggl (Tallinn)  
Andrei Dementjev, Fortumo (Tartu)  
Uldis Leiterts, Fragmentic (Riga/San Francisco)  
Discussion is moderated by Paula Gould, Men & Mice (Reykjavik)

14:30-15:30

### Superangel Founder Stories #4

Kristoffer Lawson, ex-Solu (Helsinki)  
Sten Saar, Zego (London)  
Taig Khris, onoff (Tallinn/Paris)

## GRAY HALL

10:30-11:15

### Estonian Startup Visa: (Your) Road to success. Session by Startup Estonia

11:30-12:15

### Can technology help you bypass GDPR requirements? Session by Toomas Seppel from Hedman Partners

13:00-13:45

### EU Funding for Innovators: a Workshop on European Innovation Council (EIC), Pilot and Future

14:00-14:45

### No-Bullshit Banking. Discussion by LHV.

15:00-15:45

### Start up with Mac vs. Windows. Discussion by Valge Klaar.

## TERRACE HALL\*

9:15-11:30

### Breakfast Networking & Pitching by B-Hive

14:00-17:00

### mydata.org Workshop with Paul-Olivier Dehaye

\* Take the stairs next to Korsten Restaurant