

winshop software and

T<mark>e</mark>lema EDI

What is EDI?

- Electronic Data Interchange (EDI) refers to computer to computer exchange of business documents in electronic format, for example, sales orders and invoices as e-documents.
- E-invoices are faster and cheaper than paper invoices. It is estimated that over 50 EUR can be saved in one transaction when replacing paper documents with e-documents.

What is Telema Module?

Telema Module creates a technical possibility to exchange EDI orders and EDI invoices with all companies in Telema EDI network.

The list of partners can be found at <u>http://www.telema.eu/clients</u>.

How to start with EDI?

In case your company uses WinShop software, then to start using EDI you need 3 simple steps:

- 1. First, please contact StrongPoint specialists at +372 650 4200 and Telema Module will be set up in **3 working days** latest.
- Second, you need to join Telema EDI network. For that, please write to Telema sales representative at telema@telema.com or call +372 651 0650. After signing the contract, we need to create an account in Telema system and link you with your trade partners. This can be done in 1 business day.
- 3. Third, you need to modify your agreements with your trade partners to specify EDI as channel for communication and exchange of EDI orders and EDI invoices.

Benefits of EDI orders and EDI invoices

- **TIME** increased speed of processing orders and invoices
- ACCURACY less costly errors as human mistakes are eliminated
- SECURITY documents are delivered over secure channels to authorized recipients
- COST EFFICIENCY no double-entry of data, much smaller processing costs
- FASTER SUPPLY CYCLE products get to stores faster, invoices get paid faster



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How much does EDI cost?

Fees to StrongPoint:

- a. Activating Telema Module in WinShop costs **59 euros**.
- b. In case of more advanced purchase-sales processes please contact StrongPoint specialists.

Fees to Telema:

- c. No activation fee for StrongPoint WinShop users.
- d. Fee for document exchange consists of monthly fees and per document fees (similar to Telecom operators pricing). One can choose between 3 price packages, starting from €9 monthly.



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